



**KM PARTNERS**  
SEARCH + RECRUIT + RETAIN

**CAREER LEADERSHIP OPPORTUNITY**

# Head of Asset Management

**KM Partners has been retained to recruit a new Head of Asset Management for one of NMHC's Top 10 largest Low-Income Housing Tax Credits syndicators.**

The position oversees a 15+ person tenured team and reports directly to the COO. KM has partnered with this company for over seven years and has placed more than 16 professionals there, the majority of whom are still working at the company. This professionally led organization is dedicated to supporting the mission of Affordable Housing, has exceptional industry-specific acumen with a deep bench of experts on their team, and fosters an employee-centric culture with down-to-earth family values. After another year of record growth, our client is seeking a proven leader for their high performing, growing team.

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## **ROLE SPECIFICS**

As Head of Asset Management, you will direct and oversee the Asset Management team with a portfolio of approximately 650 Low-Income Housing Tax Credit assets.

The department is charged with:

- ▶ Performing quarterly financial reviews and variance analyses.
- ▶ Monitoring construction, lease-up, DSC, and occupancy.
- ▶ Performing annual site inspections.
- ▶ Analyzing market conditions.
- ▶ Analyzing management company capabilities.
- ▶ Ensuring compliance with state and federal programs.
- ▶ Evaluating loan modifications/refinancing.
- ▶ Managing developer-general partner relationships.

You will be responsible for making recommendations to partners and property management agents to troubleshoot performance and/or compliance issues on behalf of the investment limited partner.

# The Company by the Numbers



**18+**  
offices in US cities



**400+**  
developer partnerships  
across the country



**99**  
institutional investment  
funds supporting the  
healthy growth of capital  
and communities



**115K+**  
units across a \$18B+  
portfolio for Tax Credit  
Syndication

## WHY TRUST KM PARTNERS?

KM Partners is the only National Executive Search & Professional Recruitment Firm in the U.S. fully dedicated to Multifamily Affordable, Middle-Income, and Senior Housing, including Tax Credits (LIHTC, Solar, Renewable, Carbon, Historic, & NMTC) as well as Impact-Investing and related financial and professional services. We have an unrivaled track record for placing high-performing professionals who establish long tenures with some of the most reputable, nationally ranked leaders in this space.

Over the years, the KM team has placed more than 400 professionals in Affordable Housing across the US, which has led to more than 149 promotions. Our meticulous process aligns professional candidates with industry-leading opportunities that match their skills, career objectives, growth trajectory, and core values to optimize the probability of a long-term tenure. Our extensive repeat business and success placing multiple team members with long-time clients is a testament to the quality of our execution and integrity in how we approach our searches and placement opportunities.

[KM PARTNERS 2025 OVERVIEW »](#)

## WE PLACED



**400+**

industry-specific professionals in  
Affordable Housing and Tax Credit  
investments across the United States



**149+**

Promotions gained from those  
placements



**21,297+**

Industry contacts in our extensive  
proprietary database



**95%**

Close rate on retained searches since  
our inception in 2016

## Interested in Applying?

For a confidential discussion to evaluate your potential fit for the opportunity prior to disclosing your candidacy to our client, please contact KM directly. You can do so through the link on our [KM Partners LinkedIn page](#) or email [MakaylaB@kmcompanies.com](mailto:MakaylaB@kmcompanies.com)



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